

Channelinsight Inventory Manager

Do you know if you have the right product in the right place at the right time? Can you accurately forecast your Days-on-Hand targets vs. actual inventory levels? Do you know your inventory position exposure to price changes? With Channelinsight Inventory Manager you can see at a glance whether you are tracking to your inventory targets, optimizing your inventory levels and minimizing your exposure to price changes.

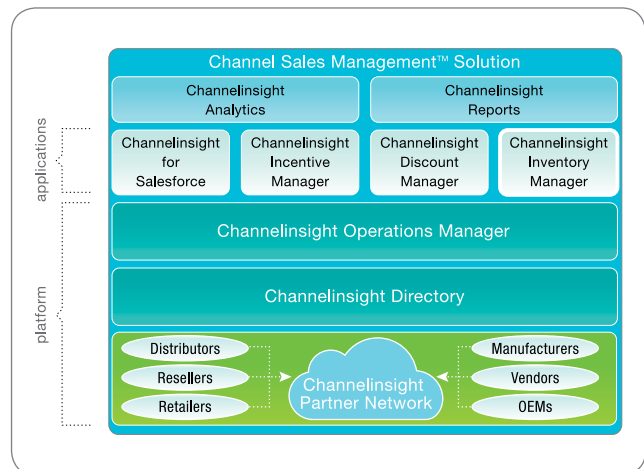
Inventory Manager calculates your inventory levels at a part-level giving you real-time visibility into your inventory position by product, by partner and by region. Calculated inventory can give you a truer picture of inventory levels beyond that which is reported by your partners. Inventory Manager identifies the variances between calculated, reported and target inventory levels and our workbench gives you the ability to adjust those variances in real time.

Minimize your financial exposure with Inventory Manager. Make sure you have the right product in the right place at the right time!

Why Channelinsight Inventory Manager?

Channelinsight Inventory Manager is a module available within the Channelinsight application suite that provides informative dashboards, drill-down reports and a self-service application workbench to improve the return on your channel incentive programs.

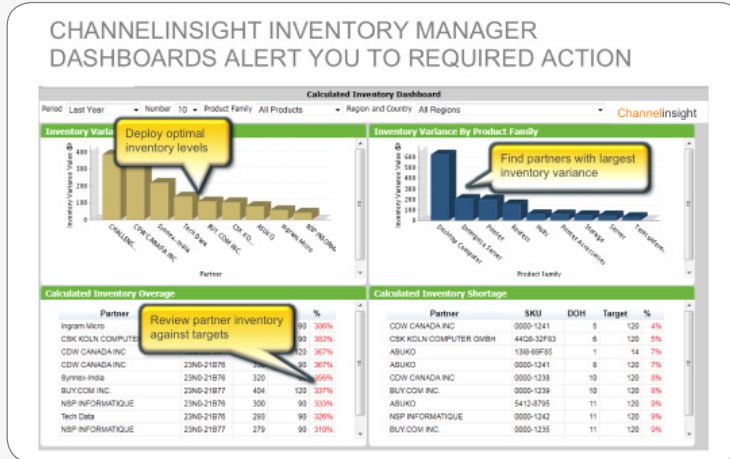
Inventory Manager leverages the timely, accurate and complete data from the Channelinsight platform, which collects and cleans channel sales data from your partners. It is available for purchase separate from other applications but does require the purchase of Channelinsight platform.



Our solution was designed in accordance with channel management Best Practices and yields Financial Grade data quality.

Our cloud-based solution takes the guesswork out of channel inventory management. Channelinsight Inventory Manager gives you a toolset for actively managing and resolving your inventory variances. Using the standardized and enhanced data available from the Channelinsight platform, you can identify and calculate actual Days-on-hand inventory levels. You can adjust your channel inventory position with real-time tracking and reporting alerts. With Inventory Manager you can have the right product in the right place at the right time.

Channelinsight



With Channelinsight Inventory Manager you can identify, research and close inventory variances using Inventory Variance and Deployment reports that compare partner reported inventory data and calculated inventory data.

With Channelinsight Inventory Manager you can reduce the liability of excess inventory and minimize your inventory reserve with real-time, accurate visibility into your channel inventory levels.

You can also improve Partner loyalty. As you know, your partners' most important metric is Return on Working Capital. With a limited amount of working

capital, your partners need to make sure their funds are allocated properly; if they can't sell what they have, they can't buy more. Inventory Manager provides the visibility and tools you need to effectively manage inventory in real-time. Inventory management is the key to your increased channel profitability.

KEY BENEFITS	KEY FEATURES
Right product at the right place at the right time	Calculate inventory variance
Minimize your financial exposure to price changes	Calculate perpetual part-level inventory
Deploy optimal days/weeks-on-hand inventory levels	Calculate inventory days-on-hand against targets
Maximize Revenue Recognition by minimizing Inventory Reserve	Reconcile calculated vs. reported inventory variances